# Media Kit





## **CrossStitch**





**JUST CROSSSTITCH** magazine delivers an appealing collection of designs for novice to advanced needle artists.

Our designs are comprised mainly of cross stitch with a tasteful mix of specialty stitches, Hardanger and blackwork.

Each issue features artistically and expertly crafted patterns from world-class designers.



## READER PROFILE\*

**60** median reader age

**45** median Facebook follower age

> \$58,300 median reader income

> > 85% married

68% have been cross stitching for over 30 years

80% spend 20 hours or more cross stitching weekly

**76**%

plan to spend as much as or more than they did last year on supplies 76% spent over \$100 last year on supplies

69% have visited a website from one of the advertisements in Just CrossStitch

54% have made a purchase as a result of seeing an advertisement in Just CrossStitch

70% hang on to their copies of *Just CrossStitch* for 10 or more years

Readers rank magazines and books as their most trusted sources for patterns and cross stitch-related news.

## CREATIVE MARKETING OPPORTUNITIES

- Solo Email Campaigns
- Editorial Content Submissions
- Sponsored Social Media
- Polybagged Onserts

- Custom Print Solutions
- Website Banners
- Sponsored Sweepstakes
- Customized Partnerships



## MAGAZINE CIRCULATION & STATS

## 70,000

Distribution



## TESTIMONIALS

I have used and read your magazine for many years and always look forward to each issue! Thanks for such a great magazine.

-Subscriber

I love your variety of patterns! I also love the advertisements that provide a world of colors, fabrics, tools, etc., with methods of contact. Thank you so much for your diligence in providing each issue as the best cross-stitch magazine! —Jannie

Enjoy your patterns—a good variety in each issue.

-Marion

I love this magazine and the inspiration that it gives me. I also love the advertisement of other stitching shops! —Subscriber

Excellent magazine! I enjoy every one I receive in the mail! —Leonora M.

I love getting your magazine and looking at the new patterns. I also enjoy the articles about historic embroidery. —Susan J.T.

I love this magazine. I've tried a few and this is the only one I'm interested in renewing. —Subscriber

## Social Media Users



**()** 17,000

## Regular Features

**FOR THE LOVE OF SAMPLERS** Designs that unite the threads of history with the hands of today's stitcher.

**MOTHER NATURE SERIES** Six seasonal designs that celebrate the beauty of nature.

#### THE CHRISTMAS STITCH

A festive Christmas stitchalong that helps you enjoy a little holiday spirit all year long.

FAVORITE FINDS PRODUCT REVIEWS Information about the editorial team's favorite stitching products.





## Print Schedule\*

\*Print schedule is subject to change without notice.

ISSUE	AD CLOSE	MATERIALS DUE	IN HOME	ON SALE
FEBRUARY 2023	10/11/2022	10/18/2022	12/17/2022	12/27/2022
APRIL 2023	12/06/2022	12/13/2022	02/11/2023	02/21/2023
JUNE 2023	02/07/2023	02/14/2023	04/15/2023	04/25/2023
AUGUST 2023	04/04/2023	04/11/2023	06/10/2023	06/20/2023
HALLOWEEN SIP 2023	05/02/2023	05/09/2023		07/18/2023
OCTOBER 2023	06/06/2023	06/13/2023	08/12/2023	08/22/2023
ORNAMENTS SIP 2023	06/27/2023	07/04/2023	09/02/2023	09/12/2023
DECEMBER 2023	08/08/2023	08/15/2023	10/14/2023	10/24/2023
FEBRUARY 2024	10/10/2023	10/17/2023	12/16/2023	12/26/2023





## 2023 EDITORIAL CALENDAR

#### FEBRUARY 2023 SUBMISSION DUE DATE: 5/2/2022 ON-SALE DATE: 12/27/2022

- Welcome Winter: Scenes of snowy fun and beautiful winter wildlife will help start the new year off fresh. The addition of other seasonal projects to keep one warm and cozy during the long, chilly days will round out this collection.
- Valentine's Day: Show a special someone just how much you care with a message of sweet sentiments or motifs filled with hearts, flowers or other "lovely" elements. Convey your affection to a soul mate, friend, child or, perhaps, a newly married couple with a project from the heart.
- Color Scheme: Wintry hues and sweet shades of pink and red.

#### APRIL 2023

#### SUBMISSION DUE DATE: 6/23/2022 ON-SALE DATE: 2/21/2023

- Birds & Blooms: Designs featuring the first signs of the reawakening earth invite a muchawaited and welcome spring. Thoughts of daffodils, tulips, umbrellas or rainy scenes, nesting birds or budding trees might help your creative ideas bloom.
- Easter Egg-stravaganza!: Whether it be crosses and other faith-based motifs or eggs

and bunnies, this section will be sure to get the excitement of spring into your stitches.

• Color Scheme: Vivid shades of yellow, pink, lavender, green and blue.

#### JUNE 2023

#### SUBMISSION DUE DATE: 8/26/2022 ON-SALE DATE: 4/25/2023

- Celebrating Family & Home: Designs that showcase all the love and joy of family life, as well as projects to brighten and enhance your home decor make up this section.
- Fresh From the Farm: Fill your fabric from top to bottom with farmers market favorites, including abundant flowers, veggies, old trucks, barns, bees, butterflies, homemade goodies and down-home goodness.
- Color Scheme: Vibrant and rich tones of the growing season.

### AUGUST 2023

#### SUBMISSION DUE DATE: 10/21/2022 ON-SALE DATE: 6/20/2023

• Outdoor Life!: Take inspiration from enjoyable summer activities or memories of an unforgettable vacation destination. Designs might include mountain or beach scenes, camping, boating, picnic fare or whatever summer means to you.

- Fourth of July: Americana, folk art or primitive patriotic-inspired designs celebrate the United States..
- Color Scheme: Bright and bold colors of summer.
- Christmas Ornaments Preview: Submissions must include a set of two companion ornaments. One design will be published in the Christmas Ornaments Preview section of the August 2023 issue, while the second design will be published in the 2023 *Just CrossStitch Christmas Ornaments* issue. Each chart should be no larger than 70W x 70H.

#### OCTOBER 2023 SUBMISSION DUE DATE: 12/28/2022 ON-SALE DATE: 8/22/2023

- The Beauty of Autumn: Designs of vibrant autumn landscapes, fall foliage, cabin life, apple orchards, pumpkin patches, scarecrows, plaid patterns and other favorite autumn motifs will fill this collection to the brim.
- Halloween: This issue includes spooktacular designs, featuring Halloween ornaments and full-size designs filled with witches and cauldrons, ghosts, pumpkins, black cats, spiders and webs, skeletons, haunted houses and other ghoulish motifs.
- **Color Scheme:** Shades of orange, gold, rust, plum, forest green, gray and black.

## 2023 EDITORIAL CALENDAR (CONTINUED)

#### DECEMBER 2023 SUBMISSION DUE DATE: 3/1/2023 ON-SALE DATE: 10/24/2023

- Happy Holidays: Joyful memories, along with the colors and motifs of the autumn and winter holidays, including Thanksgiving, Christmas or other seasonal celebrations, are the focus of this festive chapter.
- Quick-Stitch Gifts: This is the perfect time of year to share your love of cross stitch. Small winter or holiday-themed projects make wonderful gifts, and this assortment of projects that are quick to stitch and finish will make gift-giving a breeze.
- **Color Scheme:** Bright hues of red and green, as well as wintry blues, snowy white, gold and silver.

#### FEBRUARY 2024 SUBMISSION DUE DATE: 5/3/2023 ON-SALE DATE: 12/26/2023

- Let It Snow: Stitch designs featuring snowmen, snowflakes or snow-related activities.
- Valentine's Day: Designs featuring hearts of all sizes, shapes and styles, a single rose or lovely bouquets, and other themes that speak of love make up this chapter.
- Color Scheme: Blue, purple, sage green, winter white, warm beige, pink and red.

#### 2023 HALLOWEEN SPECIAL ISSUE

#### SUBMISSION DUE DATE: 8/2/2022 ON-SALE DATE: 7/18/2023

- The Second-Favorite Holiday for Stitchers!: Halloween is a favorite for those that love to cross stitch, and this issue is packed with fabulous designs. Projects include more than 30 ornaments along with a variety of fun smaller projects and larger designs. Finishing can include frames, pillows, wall hangings and banners, table toppers, mug rugs, home decor, stand-ups, hand towels, bookmarks, pincushions, cards, gift tags and more.
- Specifically Themed Chapters: The projects in this special issue are all built around specific Halloween themes such as: Pumpkin Patch, Hocus Pocus, Spooky Sentiments, Trick or Treat, Monster Mash, etc. The design possibilities are unlimited!
- Color Scheme: Vibrant and eerie shades of orange, purple, green and black. Handdyed and specialty flosses along with beads, buttons, ribbons and other trim types make the designs in this issue spectacular.

#### 2023 CHRISTMAS ORNAMENTS SPECIAL ISSUE

#### SUBMISSION DUE DATE: 12/6/2022 ON-SALE DATE: 9/12/2023

- A Reader-Favorite Collectible Issue: The special ornament issue is packed with a wide offering of creative designs to trim your tree and other parts of your home. Readers return to this issue year after year to start their holiday stitching.
- A Full Spectrum of Cross-Stitch Styles: In this issue, you'll find traditional, elegant, modern, whimsical and primitive looks. Designs are primarily cross stitch but also include a limited amount of specialty stitches, Hardanger and blackwork. You'll also find hand-dyed and specialty flosses and fabrics, plus beads, buttons, ribbons and other embellishments.
- A Showcase of Elite Designers: This issue is a showcase of the best designs submitted by top-notch designers from all around the world. Readers will find ornaments from their favorite longtime designers as well as up-andcoming designers in the industry. In addition to the ornaments, the issue includes photos of the designers, along with many favorite Christmas memories, recipes and family traditions from the designers themselves.



#### FULL PAGE

TRIM	8" x 10¾"
BLEED	8¼″ × 11″
LIVE	$7\frac{1}{2}$ " x 10 $\frac{1}{4}$ "

#### TWO-THIRDS PAGE

 VERTICAL
 45/8" x 91/2"

 HORIZONTAL
 7" x 61/4"

#### **ONE-HALF PAGE**

VERTICAL 3½" x 9½" HORIZONTAL 7" x 45/8"

#### **ONE-THIRD** PAGE

 VERTICAL
 2¼" x 9½"

 HORIZONTAL
 7" x 31/8"

 SQUARE
 45/8" x 45/8"

#### **ONE-FOURTH PAGE**

VERTICAL 3½" x 45/8"

#### **ONE-SIXTH PAGE**

VERTICAL 21/4 " x 45/8" HORIZONTAL 45/8" x 21/4 "

#### **ONE-TWELFTH PAGE**

SQUARE

2¼" x 2¼"

#### DIGITAL

LEADERBOARDS WIDE SKYSCRAPER MEDIUM RECTANGLE 728px x 90px 160px x 600px 300px x 250px

## SUBMITTING AD MATERIALS

Materials can be submitted via MediaBank. Contact advertising coordinator for login information.

Electronic Media

Annie's operates on a Mac platform. Files must include ALL original files, images (linked, placed or supporting EPS files) and fonts.

#### Fonts

All fonts used are to be supplied or converted to outlines.

#### IMAGES

Supply high-resolution images (300 dpi or better). Photoshop files, PDFs, TIFF, JPEG or EPS files are accepted. (Annie's does not accept responsibility for the quality of low-resolution files.)

#### Colors

All colors must be CMYK. Spot or Pantone colors will be converted to CMYK. Black needs to be 100% black.







## Contact

#### Advertising Director

Michelle Thorpe (260) 849-4508 Michelle\_Thorpe@Annies-Publishing.com

#### Advertising Account Manager

Molly Beals (260) 849-4509 Molly\_Beals@Annies-Publishing.com

#### Advertising Coordinator

Courtney Shoda (260) 849-4860 Courtney\_Shoda@Annies-Publishing.com

#### MANAGING EDITOR Barbara Laux (260) 849-4216 Barbara\_Laux@Annies-Publishing.com

EDITORIAL ASSISTANT Madelyn Miller (260) 849-4230 Madelyn\_Miller@Annies-Publishing.com

